

Mark your calendar!

Next Chapter Meeting:

February 2nd Pentair

VFW Hall 8990 Kruitof Way Fair Oaks, 95628 6:30 Dinner 7:00 Meeting

Upcoming Meetings & Events:

February 17th Leisure Supply Open House

> March 2nd EasyCare

March 10-12th Western Pool & Spa Show Long Beach

> April 6th Fluidra

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CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

FEBRUARY 2022

Featured Speaker for February...



Worldwide, millions of pool and spa owners rely on Pentair. Their products filter, heat, clean, light, and automate pools in both residential and commercial settings.

Lorne Early will be discussing a variety of things from Pentair. His focus will be on energy and chemical efficiency and will be accompanied by Jim Ghidossi, Eric Christiansen, and Darrin Dillree. So bring your questions for their A-Team.

Pentair has been a long time supporter of our Chapter, and will be distributing education reimbursements to members who attended Pentair training in 2021.

Dinner will be provided for all attendees by Pentair.

Lorne Early Territory Sales Manager - Sacramento and Reno 916-284-9774 Iorne.early@pentair.com

Jim Ghidossi Territory Sales Manager 916-705-9754 jim.ghidossi@pentair.com

Darrin Dillree Field Service and Warranty Supervisor 530-301-1579 darrin.dillree@pentair.com

Sick Route

We have no one out

Thank you for your support

Sick Route Summary Cards were due by **January 31, 2022** to avoid fines.

> Kim Carr Sick Route Chairwoman 916-889-6529 <u>Kimberlynn1221@gmail.com</u>

The sick route policy is at www.cvipssa.com/sickroute.html

For Sale:

These items were donated by our chapter supporters, and the proceeds go to the chapter.

- Pentair Rebel Sweep \$370
- Aqualink TCX Conversion Kit (Pool Only) \$510
- iAqualink Conversion Kit from Pentair EasyTouch, IntelliTouch, and IntelliCenter - \$855
- Pentair Legend (LL505G) \$435

Call Jason Hilton, 916-224-3113

Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852

Looking for a Few Good Pools

I'm looking to expand my routes in a few areas:

- Roseville: General area of Oakmont HS, 2-4 pools depending on size, proximity, and service level.
- Folsom: Empire Ranch area, 2-4 pools depending on size, proximity, and service level.
- EDH: Serrano, Governor's Park, and Franciscan Village areas, 2-4 pools depending on size, proximity, and service level.

Will pay reasonable rates or work them off.

Mike Assenza River City Pool Care 916-837-8525 Mike@rivercitypoolcare.com

Membership

For membership information please contact: Glen Hunton Membership Chairman 916-538-7378 <u>Glen@HuntonPS.com</u>

Filter Cleaning Service

- ⇒ Are you behind on your filter cleanings or just tired of doing them yourself?
- ⇒ Do you wish you could hire someone to do them for you?
- ⇒ Someone experienced and insured?

Then contact Alex Assenza @ 916-798-3736, or <u>alexander.assenza@gmail.com</u>

\$40 per filter for cartridges. He worked with me for the first couple years of my business (River City Pool Care), and recently ventured on his own. He has been cleaning my filters, and has worked with a few other members.

Pool Routes For Sale

- ◊ Granite Bay 11
- ♦ Folsom 13
- ◊ Fair Oaks Area 13
- Carmichael Area 27
- El Dorado Hills 3
- ◊ Sacramento 21

Most are Chem/Filter.

Willing to sell separately or together.

Please call, text, or email Bill if seriously interested.

Bill Treleaven Tru Blue Pools

916-768-5557 mbtreleaven@gmail.com



SERVICE TRADE TRAINING BLITZ

501 Derek Place Suite 140 Roseville, CA 95678

2:00 to 5:00	<u>т. w. тн</u>	Training Subject		
January	5, 6	* UltraTemp Heat Pump Training /		
ETi Troubleshoo	oting			
January IntelliCenter Pro		* How to Connect Devices to the Home App /		
January IntelliFlo VSF Pr		* Spanish Classes / IntelliCenter / EasyTouch /		
February Troubleshooting		* EasyTouch Programming / ScreenLogic		
February General Q&A on		* SolarTouch / Theory of Troubleshooting / the Lab		
SEATING IS LIMITED 15 TO 20 PER CLASS SESSION / 2 MAX PER SERVICE COMPANY				

PANT

YOU MUST RSVP. DARRIN DILLREE TO RESERVE YOUR SPOT

Darrin.dillree@pentair.com

Covid-19 Precautions will be practiced. Classroom and products will be sanitized and masks are optional.







To stay current on upcoming local training and product specials -

Text: haywardnorcal To: 31996

Thank You Chapter Supporters for the door prizes at the last chapter meeting.

- PEP \$25 VISA Gift Card
- BHG Sales 3-way valve and a CYA reducer bag.
- Deck-O-Seal Dinner

Chapter Attendance Incentive

A guaranteed \$25 winner at every chapter meeting! The winner at the March meeting was **Fernando Rodriguez** with **Pristine Pool Service**. Who's next?

A Message from Monte...

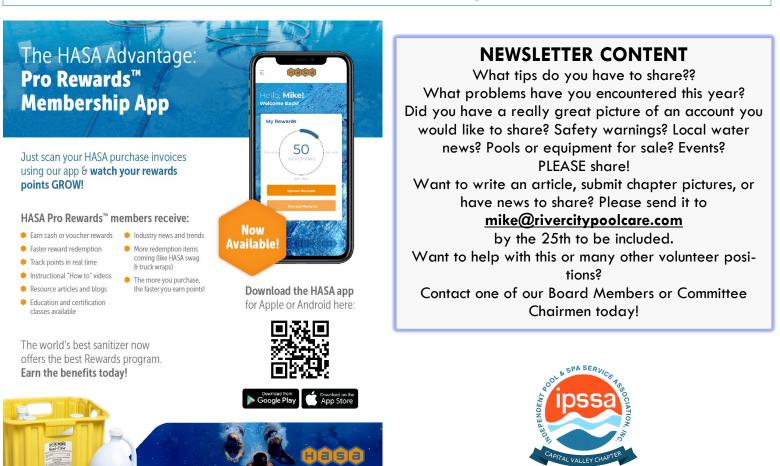
Water Usage!

It is estimated that the average California family uses approximately 400 gallons of water a day. Depending on the location, outdoor usage can range anywhere from 25% to 60% of the total amount of water used. The most in-home water usage is from toilet flushes and showers, and it is estimated that 18% of usage is due to leaks. A family does about 300 loads of laundry a year, and the average household leak equals the same amount of water used to wash 270 loads of laundry.

Swimming pools use a lot of water just to make up for evaporation, but that number jumps significantly when the water loss is due to a pool leak. While many factors affect evaporation rates, a basic $15' \times 30'$ pool, with no water features, can lose about $\frac{1}{4}$ " of water in 24 hours in evaporation, depending on conditions. A $\frac{1}{4}$ " drop in water is equal to 70 gallons a day, or 2,100 gallons a month. That same pool that has a water drop of 1" a day due to a leak, loses 280 gallons a day, or 8,400 gallons a month. A 2" drop equals 560 gallons a day, or 16,800 gallons a month.

California water usage restrictions are only going to increase, so it is becoming even more important to find and fix all water leaks. Be sure to use only licensed contractors when hiring or referring a leak detection company, to protect both yourself and your clients. At American Leak Detection of Sacramento you are guaranteed to be hiring a licensed contractor, insured and bonded, a fully staffed office and a team of leak detection technicians with decades of experience.

Monte Routon AMERICAN LEAK DETECTION SACRAMENTO The Original Leak Specialists (916) 331-6443 (916) 765-5734 (cell) www.americanleakdetect.com monte@americanleakdetect.com



www.Hasa.com



DECK-O-SEAL Polysulfide-Based Joint Sealant

WIDTH OF JOINT

46 38 33 29

37 31 26 23

58

3/4"

26 22 19

7/8" 1"

44 38

19

17

14



DECK-O-SEAL two-part, polysulfide-based joint sealant is a premium-grade, pourable, self-leveling sealant. It is a non-staining sealant that cures at an ambient temperature to a firm, flexible, tear-resist ant rubber. DECK-O-SEAL is highly resilient and has excellent recovery characteristics after extended periods of compression or elongation. DECK-O-SEAL is resistance to most chemicals. to all weather conditions, ading, and shrinkage.

DECK-O-SEAL is used for caulking and sealing joints subject to movement to provide a firm, flexible, weather-tight seal. It is ideal for sealing joints on swimming pool decks. It is applicable for interior and exterior use.

DEPTH O

1/4"

3/8"

1/2"

5/8"

3/4"

7/8"

1"

1/4" 3/8" 1/2" 5/8"

231 154 106 92 77 66 58

102 77 62 51

- Highly resilient with excellent recovery characteristics.
- Provides a uniform, watertight seal.
- Prevents uncontrolled cracking by allowing expansion and contraction during temperature changes.
- Stays flexible . . . won't become brittle or crack due to ultraviolet exposure.
- Resists abrasion, weathering, and moisture ... elevated temperatures will not cause discoloration.
- Not affected by today's pool chemicals.
- Retains joint soundness in service once it's cured and can be stretched or compressed up to 25%
- Available in Dura-White, Stone Gray, Desert Tan (Black, Redwood and custom colors by special order)

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te, pourable, self-leveling sealant. It is a tible, tear-resistant rubber. DECK-0-SEAL ed periods of compression or elongation. ditions, aging, and shrinkage. to provide a firm, flexible, weather-tight icable for interior and exterior use. COVERAGE (LINEAL FEET)

PENTAIR

PROWLER® 930W

The Prowler 930W offers effortless control of a spotless pool.

WiFi connectivity and the Pentair Home app make this robot simple and hands-free. The powerful high-speed front scrubbing action scours the entire pool, walls and all. And it's a snap to program or even direct to problem spots—right in the app.

pentair.com/prowler930w

HOME ADD CAUSTIN DE COMPANY

El indeser d'Antés e selones la verd'agos se property d'Instés. The (perty sigle of end employed and end property a enforce and the property d'Instession enders and an enders and an enders and and and information d'Antés and a directions. Namp Property is a subdrave d'Angelones d'Angelone, Confer Under Mars and enformatives. Report d'Angelones and and angelones and angelones d'Angelones and an adversarial enformatives. Report d'Angelones and angelones and Angelones, Inc. Inste Under Dates and a directiones 2000 features. In Bayes Research approximation of Angelones, Inc. Inste Under Dates and a directiones 2000 features.



E-Clarifier

orenda

Chitosan Clarifier + Enzyme

- All-natural formula
 Added enzymes break down and digest non-living organic waste, oils, lotions and
- non-living organic waste, oils, lotions and sunscreen
 No synthetic additives or dyes
- NSF/ANSI Standard 50 Certified, non-toxic, non-hazardous

CE-Clarifier is a chitosan clarifier with our trademark enzymes in the formula. It is an all-natural clarifier with no synthetic additives or dyes.

Chitosan is derived from crustaceans, and in solution possesses a strong positive charge. That positive charge attracts negative charged particles in water that allow the particles to be caught in the filter.

We added our **CV-600** enzyme to the formula for extra strength and the ability to break down oils and other non-living organic waste that clouds pool water, like sunscreen and cosmetics.

orendatech.com

***DOSING INSTRUCTIONS**

Initial Dose: Apply four (4) ounces per 10,000 gallons of water, sprayed anywhere on the pool's surface. We recommend purging with CV-600 first, then maintaining with CE-Clarifier.

Maintenance: Apply one (1) ounce of CE-Clarifier weekly, after the pool has been cleaned and chemistry has been adjusted.

In pools that are cloudy--or using chemicals that cause cloudiness--use up to four (4) ounces per 10,000 gallons of water.



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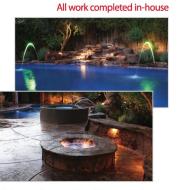
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- BBQ Islands, Grills, Fire Pits
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POOL TIME POOL & SPA



We excel at laying the foundation for your dream pool remodel. From stripping the interio ce to creating shall depths and adding decking and seating areas, we pay attention to the details that will make your oasis last for decades





SCOREMORE REWARDS

MISSION:

To provide the pool heater industry's best rewards to Partners who demonstrate loyalty to Raypak and dedication to their customers by purchasing and installing eligible Raypak/Rheem heating products.

PROGRAM DESCRIPTION

Welcome to Raypak's ScoreMore Rewards the program designed to reward you! ScoreMore Rewards offers our partners exclusive opportunities to earn cash back for every eligible Raypak/Rheem product purchase, as well as for participating in qualified professional training and special promotions.

ScoreMore Rewards funds will be loaded onto vour Ravpak ScoreMore Rewards Prepaid Debit Mastercard. You can use your Raypak ScoreMore Rewards Prepaid Debit Mastercard to make



DESIGNED TO REWARD YOU

STEP 3

TRACK PRODUCT

CARD BALANCE

funding history.

REGISTRATIONS & DEBIT

Login to RaypakScoreMoreRewards.com to

view your cash back balance award and

rewards funds on one or more purchases

You can view your product registration history and award and funding history anytime at: RaypakScoreMoreRewards.com

Use partial or all of earned cash back

or the Raypak ScoreMore Rewards App

ille.el

Tracking Your Earned Cash Awards

STEP 1

ENROLLING IS EASY

Go to RaypakScoreMoreRewards.com and select the red "click here" hyperlink to complete the enrollment form. As a ScoreMore Rewards member, you'll earn cash back for each eligible pool and spa heating product you install throughout the year. It's easier than ever to earn, track, and reward yourself with every purchase



INSTALL & REGISTER ELIGIBLE PRODUCTS

A list of eligible pool and spa heating products is available in the Resources section of this guide. Please review to confirm your Raypak/ Rheem heating product purchases are eligible for ScoreMore Rewards earnings.

To submit a claim go to the Promotions page at RaypakScoreMoreRewards.com. From here, you will enter the Invoice Number, Sales Date, Serial Number, and upload Invoice. Then, just click submit.

If successful, A confirmation window will let you know your claim has been received and is under review.





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DOESN'T MEAN YOU HAVE TO GET THERE ALONE!

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FEBRUARY 2022



SUN	MON	TUE	WED	THU	FRI	SAT
		1	2 CVIPSSA Chapter Meeting	3	4	5
6	7	8	9 CVIPSSA Board Meeting	10	11	12
13	14	15	16	17 Leisure Supply Open House	18	19
20	21	22	23	24	25	26
27	28					

MARCH 2022

SUN	MON	TUE	W E D	THU	FRI	SAT
		1	2 CVIPSSA Chapter Meeting	3	4	5
6	7	8	9 CVIPSSA Board Meeting	10 Western	11 Pool & Spa Long Beach	12 Show
13 C A A A A A A A A A A A A A A A A A A	14	15	16	17	18	19
20 FIRST DAY OF MARCH 20	21	22	23	24	25	26
27	28	29	30	31		



Insurance Membership Education Networking Friendship

www.cvipssa.com www.facebook.com/CapitalValleyIpssa

Newsletter Editor: Mike Assenza Phone: 916-837-8525 mike@rivercitypoolcare.com Chapter Mailing Address: Capital Valley IPSSA P.O. Box 1944 Orangevale, CA 95662

Capital Valley IPSSA Chapter - Board of Directors

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Bill Palmer, Vice President	(916) 202-6389	bill@allamericanpools.org
Jim Severin, Secretary	(916) 723-4689	deltabreezepoolservice@yahoo.com
Jack Emlay, Treasurer	(530) 644-7750	jjemlay@comcast.net

Other Important Contacts

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Kim Carr	Sick Route Chairperson	(916) 889-6529	Kimberlynn1221@gmail.com
<u>Mike Assenza</u>	Newsletter	(916) 837-8525	mike@rivercitypoolcare.com
<u>Marian Pliczka</u>	Website		service@rosevillepoolservice.com
David Hawes	Region 1 Director	(925) 828-7665	info@hhpools.com
Rose Smoot	IPSSA Corporate	(888) 360-9505 x2	rose@ipssa.com
IPSSA	Member Services	(888) 360-9505 x1	memberservices@ipssa.com
Insurance Billing	Cramer & Associates	(844) 574-1134	insurance@cramercpa.com
HUB Insurance	Info & Certificates	(800) 833-3433	
Carole Dittmer	FPSIE Education Center	(916) 922-8895	carole@fpsie.org
	Pool & Hot Tub Alliance	(703) 838-0083	service@phta.org

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter! Please get to know our Chapter Supporters They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	<u>monte@americanleakdetect.com</u>
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	<u>burkettsjason@gmail.com</u>
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
EasyCare Products	Rosemarie Arenas	(559) 974-8252	<u>rarenas@easycarewater.com</u>
Fluidra	Nic Benny	(916) 599-4369	<u>nbenny@fluidra.com</u>
Hasa Chemicals	Dave Shepard	(916) 949-2662	<u>daveshepard@hasapool.com</u>
Hayward Pool Products	Nowell Sellers	(925) 605-9654	<u>nsellers@hayward.com</u>
Leisure Supply	Wayne Small	(916) 614-9500	wsmall@kellersupply.com
Natural Chemistry	Charlie Tuttle	(302) 345-5435	<u>charlie@ncbrands.com</u>
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Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
PEP	Howard Cornejo	(916) 201-0159	hcornejo@poolelectrical.com
Pool Covers, Inc.	Cheryl MacLennan	(707) 864-6674	<u>cmaclennan@poolcoversinc.com</u>
Pool Time Plaster and Tile	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
Raypak	Matt Anderson	(916) 767-8185	<u>Matt.Anderson@raypak.com</u>
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	<u>Jordan.reynolds@scppool.com</u>
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Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	wissbaum@outlook.com
United Chemical Corporation	Rick Hild	(951) 818-5852	r.hild@unitedchemicalcorp.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.